

Message Text

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ACTION ABF-01

INFO OCT-01 EUR-12 ISO-00 A-01 GAO-02 /017 W

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O R 131725Z OCT 76

FM AMEMBASSY LONDON

TO AMCONSUL FRANKFURT IMMEDIATE

INFO SECSTATE WASHDC 6513

UNCLAS LONDON 16399

FRANKFURT FOR GAO/MR. HACHTON

DEPARTMENT PASS GAO/MS SMARDZIJA

E.O. 11652: N/A

TAGS: AGAO, ETRD

SUBJECT: GAO SURVEY: SWITCH TRADING

REF: LONDON 16246

1. FOLLOWING APPOINTMENTS MADE FOR FIRST TWO DAYS OF
SURVEY TEAM VISIT:

A. OCT. 21. 3:00 P.M.: MR. R.D. GORNEY, BIDDLE SAWYER
& CO. LTD., MERCHANTING DIVISION OF LARGE AND IMPOR-
TANT GUINNESS PEAT GROUP. LEADER IN COMPENSATION
TRADING (OR COUNTERPURCHASE TRADE), HANDLING WIDE
RANGE OF COMMODITIES AND MANUFACTURED PRODUCTS. (UN-
FORTUNATELY DIRECTOR F.C. SIMEONS, WHO S HELPFUL TO
COMMERCE/BEWT STUDY, WILL BE IN CHINA THROUGHOUT
OCTOBER). 4:00 P.M.: MR. MICHAEL BROWN, LONCONEX LTD.,
METAL BROKERS WHO HAVE TAKEN OVER M. GOLODETZ LTD.

B. OCT. 22, 10:00 A.M.: MR. AL BEAUREGARD, BANKERS
TRUST CO., 11:00 A.M.: MR. I. BOWERMAN, DIRECTOR
LOUIS DREYFUS & CO. LTD., GRAINS AND OTHER AGRICULTURAL
PRODUCTS, INCLUDING VEGETABLE OILS AND OIL SEEDS, RICE,
COTTON, CATTLE CAKES AND INDUSTRIAL ALCOHOL INTERESTING
TO US EXPORTERS. 2.30: P.M: MR. W.A. RAYSON, LAZARUS
LEOPOLD, 3.30: P.M.: FRANK GRAEBNEUR, SECURITY PACIFIC
NATIONAL BANK.

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2. POST NEGOTIATING APPOINTMENTS WITH EAST EUROPEAN

TRADE COUNCIL OF CONFEDERATION OF BRITISH INDUSTRIES
AND LONDON CHAMBER OF COMMERCE. JAPANESE TRADING
FIRMS SOMEWHAT APPREHENSIVE, NOT SURPRISINGLY, BUT WE
CONTINUE TO TRY TO PERSUADE THEM OF NON-PUNITIVE
NATURE OF INVESTIGATION. WOULD RECOMMEND WE SET UP
OCT. 25 MEETING WITH ONE OR TWO EASTERN BLOC BANKS,
IF THIS DESIRABLE TO VISITORS.

ARMSTRONG

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Message Attributes

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TAGS: AGAO, ETRD, OTRA, UK
To: FRANKFURT
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